



The Ear and Hearing Assessment Equipment Program

Managed by Sonic
Equipment

Werner Schwendener, General Manager Sonic Equipment

Who is Sonic Equipment?

- Part of The Demant Group based in Denmark, one of the largest providers of hearing health care in the world.
- One of the largest Distributors of Audiological Equipment in Australia since 1999
- Currently distributing 18 manufacturers
- Major contracts:
 - Hearing Australia
 - Various Newborn Hearing Screening
 - SA Health Supplier Panel
 - WA Health Supplier Panel
 - Dept of Health Ear and Hearing Assessment Equipment for AMS'

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Our Team



Jan Pollard
Chief Audiologist



Michelle Wallace
Audiologist & Clinical Specialist



Werner Schwendener
General Manager



Rachel Olsson
Marketing Coordinator



Allwyn McLaggan
Project Coordinator



Paula Hughes
Customer Service Manager



Tania Hudson



Anastasia Pereira

Administrative Assistants

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Sonic and Indigenous Health

Since 2010 contractor to the Department of Health for the Supply and Maintenance of Ear and Hearing Equipment including Consumables

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Ear and Hearing Assessment Equipment Program

- Provides hearing screening equipment for babies, children and adults to approved services, funded by the Department of Health, supplied by Sonic.

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Ear and Hearing Assessment Equipment Program

- Provides annual calibration, servicing and repairs of the equipment, funded by the Department of Health, managed by Sonic.

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Ear and Hearing Assessment Equipment Program

- Offers loan equipment free of charge if the calibration and/or repair is expected to exceed a suitable turnaround time

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Ear and Hearing Assessment Equipment Program

- Provides ear tips and other consumables, funded by the Department of Health, supplied by Sonic.

Important Note: The Ear tips are single use in order to prevent cross infections at the services’.

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Ear and Hearing Assessment Equipment Program

CONSUMABLES ORDER FORM

BILL TO		Ship to: (IF DIFFERENT)			
Name:		Name:			
Address:		Address:			
City:	Postcode:	City:	Postcode:		
Contact:	Phone:	Contact:	Phone:		
STOCK CODE	DESCRIPTION	PACK QTY	PRICE \$ EX GST	QTY REQUIRED	
1120116	Amplivox EarTip Small Blue (7mm)	Bag of 100	Free Of charge		
1120117	Amplivox EarTip Small Yellow (8mm)	Bag of 100	Free Of Charge		
1120118	Amplivox EarTip Small Green (9mm)	Bag of 100	Free Of Charge		
1120119	Amplivox EarTip Small Red (10mm)	Bag of 100	Free Of Charge		
1120120	Amplivox EarTip Medium Blue (11mm)	Bag of 100	Free Of Charge		
1120121	Amplivox EarTip Medium Yellow (12mm)	Bag of 100	Free Of Charge		
1120122	Amplivox EarTip Medium Green (13mm)	Bag of 100	Free Of Charge		
1120123	Amplivox EarTip Medium Red (14mm)	Bag of 100	Free Of Charge		
1120124	Amplivox EarTip Large Blue (15mm)	Bag of 100	Free Of Charge		
1120125	Amplivox EarTip Large Yellow (19mm)	Bag of 100	Free Of Charge		
1120177	Amplivox Printer Paper	Per roll	Free Of Charge		
8002592	Amplivox Probe-Tips	Per unit	Free Of Charge		
8002009	Amplivox Otowave White Washer	Per unit	Free Of Charge		
1120104	GSI 39 EarTip Small Red (4mm)	Bag of 100	Free Of Charge		
1120105	GSI 39 EarTip Small Blue (5mm)	Bag of 100	Free Of Charge		
1120106	GSI 39 EarTip Small Green (6mm)	Bag of 100	Free Of Charge		
1120107	GSI 39 EarTip Small Yellow (7mm)	Bag of 100	Free Of Charge		
1120108	GSI 39 EarTip Medium Red (8mm)	Bag of 100	Free Of Charge		
1120109	GSI 39 EarTip Medium Blue (9mm)	Bag of 100	Free Of Charge		
1120110	GSI 39 EarTip Medium Green (10mm)	Bag of 100	Free Of Charge		
1120111	GSI 39 EarTip Medium Yellow (11mm)	Bag of 100	Free Of Charge		
1120112	GSI 39 EarTip Large Red (12mm)	Bag of 100	Free Of Charge		
1120113	GSI 39 EarTip Large Blue (13mm)	Bag of 100	Free Of Charge		
1120114	GSI 39 EarTip Large Green (14mm)	Bag of 100	Free Of Charge		
1120115	GSI 39 EarTip Large Yellow (16mm)	Bag of 100	Free Of Charge		
1120075	EarTip-Clear Case Only (Large)	Per unit	10.95		
1120178	GSI 39 Printer Paper	Per roll	Free Of Charge		
1120179	Welch Allyn 2.75mm Specula Tips	850 per bag	Free Of Charge		
1120180	Welch Allyn 4.25mm Specula Tips	850 per bag	Free Of Charge		
E9735	Welch Allyn Insufflation Bulb & Tube With Tip	1 per box	29.12		
E9742	Welch Allyn Massoclear Halogen Light Bulb	1 per box	58.00		
E9729	Welch Allyn Salivax Seal Disposable Sealing Tip	80 per box	80.55		
E9746	Welch Allyn Salivax Seal Disposable Sealing Tip	80 per box	80.55		
E8362	Welch Allyn Reusable Microclear Tip Small	Per unit	7.91		
E8363	Welch Allyn Reusable Microclear Tip Medium	Per unit	7.91		
E8364	Welch Allyn Reusable Microclear Tip Large	Per unit	7.91		
E8365	Welch Allyn Reusable Microclear Tip Ex Large	Per unit	7.91		

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 637 ~~Quippo Road~~ ~~Quippo Road~~ 1800 639 263 ~~amsequipment@soniceq.com~~
 Murdoch QLD 4012 ~~17 3250 0369~~ ~~www.soniceq.com~~
Another Australia PTY LTD ABN 19 050 407 993 Trading as Sonic Equipment

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Process to apply for Screening Equipment

Step #1: Call/Email Allwyn McLaggan!
on 1800 639 263 or
awmc@soniceq.com



Allwyn is the Equipment Coordinator at Sonic.

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Equipment Request Form



Equipment request form

YOUR ORGANISATION/SERVICE INFORMATION		
Name of Organisation/Service	<i>[insert name here]</i>	
Type of Organisation/Service	<i>[insert type here]</i>	
Location of Organisation/Service	<i>[insert location here]</i>	
Location/s of additional clinics	<i>[insert location/s here. Eg remote/outreach clinics]</i>	
Does your organisation receive funding through the Indigenous Australians' Health Programme ?		
<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> NOT SURE
<i>If YES, please provide details. Eg. Comprehensive Primary Health Care, Service Expansion, ANPPP, Emerging Priorities etc.</i>		
Please provide some information on what region your service covers <i>X service covers the regions of xxx.</i>		
What is the estimated number of Aboriginal and/or Torres Strait Islander clients that utilise your service?		
Aged 0-4 years old		
Aged 5-14 years old		
Aged 15+		
Does your service host visiting specialists? – ENT's, Speech Pathologists, Hearing Australia audiologists from the Hearing Assessment Program – Early Years (HAP-EE)?		
<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> NOT SURE
<i>If yes, please state which specialists and how often/how many days.</i>		
Are there specific ear health programs or services your organisation delivers or plans to deliver?		
<i>Please answer here.</i>		
Do you have support from your local Ear Health Coordinator or HAP-EE Community Engagement Officer in either the provision of training or upskilling support?		

1



Equipment request form

Please answer here. If you receive HAP-EE visits, please specify the frequency of the visit.

Why do you require the type/amount of requested equipment?

Please answer here.

TRAINING		
To be eligible to receive equipment under this program you must have staff trained or staff enrolled in training of the requested equipment. <i>Please provide information on training that has been undertaken or planned upcoming training/upskilling.</i>		
<i>TAFE NSW offer ear assessment training modules to health professionals who work with Aboriginal and Torres Strait Islander patients. Training is funded through the Indigenous Australians' Health Programme.</i>		
<i>Please contact TAFE NSW if you have staff that require training. eartrain@tafensw.edu.au</i>		
<i>The HAP-EE can provide capability building services to your organisation and onsite upskilling during visits.</i>		
<i>Please contact Hearing Australia to find out more.</i>		
EAR ASSESSMENT EQUIPMENT DETAILS		
Have you received equipment from this program in the past?		
<input type="checkbox"/> YES	<input type="checkbox"/> NO	
<i>[Please list the equipment you currently have]</i>		
Below is a list of equipment available through this program. Please indicate what equipment you require, the quantity and number of health professionals within your organisation/service currently trained in the use of this equipment.		
TYPE OF EQUIPMENT	QTY	TRAINED HEALTH PROFESSIONALS
Amplivox Otowave Tympanometer 102		<i>[insert number and type of trained health professionals here]</i>
Amplivox Otowave 202 H Tympanometer		<i>[insert number and type of trained health professionals here]</i>
GSI 39 V.5 Screening Tympanometer		<i>[insert number and type of trained health professionals here]</i>

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Equipment Request Form

<p>Amplivox Cleavage Tympanometer 102</p> <p>'Handheld portable tympanometer used to test the condition of the middle ear and mobility of the ossicles. The Cleavage 102 screening tympanometer with its automatic pass/refer function makes it easy for screening children.'</p>	
<p>GSI 39 V.5 Screening Tympanometer</p> <p>'Available in five different versions, the GSI 39 is a flexible screening device for tympanometry, acoustic reflex measurements (response to high level acoustic stimulation) and audiometry. With the addition of the 1kHz probe this allows tympanometry/reflex testing on babies under 6 months of age.'</p>	
<p>GSI 18 Screening Audiometer</p> <p>'Compact and lightweight the GSI 18 Audiometer with headphones and response button assesses a person's hearing levels and distinguishes sounds to help in the diagnosis and management <u>of hearing loss.</u></p>	
<p>Welch Allyn Macintosh Otoscope</p> <p>'An Otoscope is an instrument that has a light and a set of lenses designed for visual examination into the ears and examine the ear to ensure that the path to the eardrum is clear and there is no perforation of the eardrum or diseases of the middle ear.'</p> <p>Welch Allyn Digital Otoscope</p> <p>'Offers clear live and still images of the ear canal and eardrum, allowing you to store digital images to patient records to track progression, explain and share images with family members and physicians.'</p>	
<p>Amplivox Cleavage 202 H Tympanometer</p> <p>'The 202H features a comprehensive range of test functions including 226Hz and 1000Hz probe tone impedance measurements and a user programmable range of both ipsi and contra lateral reflex test measurements at 500Hz, 1kHz, 2kHz and 4kHz. Provides fast, objective middle ear measurements to assist with the identification of middle ear disorders in neonates, children and adults.'</p>	

<p>The GSI Coch (TEOAE)</p> <p>'This is a portable, battery operated diagnostic and screening instrument that measures Otoacoustic Emissions (a sound that is generated from within the inner ear) for the assessment of cochlear function in infants, children and adults with the advancement options for TEOAE (Transient Evoked Otoacoustic Emissions).'</p>	
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August 2019

August 2019

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Equipment Request Form

- Sonic emails the Equipment Request Forms to The Department of Health for Review
- Once a formal Approval is received, we will notify the service that their request has been approved and we will place our orders with the various manufacturers.
- It takes approximately 3-4 weeks for the Equipment to arrive at our warehouse.
- After registering the equipment using the relevant serial numbers, the instruments will be couriered to the services.

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Maintenance and Calibration

- All screening equipment must be serviced and calibrated annually.
- Sonic will send reminder letters 1 month in advance to allow the services to locate the equipment and prepare it to be couriered to Sonic Equipment in Brisbane
- All Equipment is serviced and calibrated by Sonic's accredited service provider Diatec.
- All transport charges are paid for by the Department of Health. No added cost to the services.
- The services are eligible to receive loan equipment while their instruments are away for maintenance and calibration.
- Allow sufficient time for the loan equipment to be couriered to the Services to avoid any downtime.
- Transport charges for loan equipment are paid for by the Department of Health

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Maintenance and Calibration

Sometimes it can be difficult to locate Equipment because it has been moved between different services.

- Please keep a log on where and when it has been sent and note the name of the person you talked to!
- Take pictures/photos of the Equipment to help identify the various instruments if people are not familiar with them.

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Numbers of Instruments at AMS' across Australia

279 units	GSI18 Screening Audiometers
451 units	Amplivox Otowave 102
122 units	GSI39 Screening Tympanometers
381 units	Welch Allyn MacroView Otoscopes
185 units	Welch Allyn Digital MacroView Video Otoscopes
53 units	GSI Corti TPOAE
50 units	Amplivox Otowave 202-H with 1kHz Probe Tone
985,500	Eartips since the start of provision of single use eartips in 2013
185 AMS'	across Australia + HAPEE Program

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Current Screening Equipment

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Amplivox Otowave 102-1 Screening Tympanometer



Features:

- Tympanometry
- 1 kHz Ipsi Reflex
- Handheld
- Battery powered
- Optional Thermal Printer
- 10 different sizes single use eartips

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Amplivox Otowave 202-H Tympanometer (HAP-EE)



Features:

- Screening Tympanometry
- Ipsi / Contra Reflexes
- 226 Hz Probe Tone
- 1000 Hz Probe Tone for newborn testing
- Pen Probe
- Handheld
- Battery powered
- Optional Thermal Printer
- 10 different sizes single use eartips

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GSI 39 V5 with optional 1kHz Probe Tone Tympanometer



Features:

- Screening Tympanometry
- 226 Hz Probe Tone
- 1000 Hz Probe Tone for newborn testing with flexi probe
- Pen Probe (226Hz)
- Built in Thermal Printer
- 12 different sizes single use eartips
- Some versions available with Screening Audiometry

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GSI 18 Screening Audiometer



Features:

- Manual Screening Audiometer
- AC and/or Battery Power
- Supra Aural Headphones
- Patient Handswitch
- Frequency Range 125 – 8000 Hz

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GSI Corti Diagnostic TPOAE (HAP-EE)



Features:

- Diagnostic TPOAE Screener
- Fast and Accurate testing
- Easy to interpret graphical and tabular test results
- Unique Flexi Probe Design
- Rechargeable Battery
- Flexible user defined protocols
- Large variety of single use eartips

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Welch Allyn digital and handheld Macroview



Features:

- USB connection (video otoscope)
- Adjustable focus wheel
- Insufflation ports (left/right)
- Rechargeable battery handle
- 2.75 and 4.25mm single use speculas

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Resources

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Brochure about the Program

The Ear and Hearing Assessment Equipment Program

- Provides hearing equipment for screening babies, children and adults to approved recipients.
- Provides annual calibration, servicing and repairs of the equipment
- Offers loan equipment if the calibration and/or repair is expected to exceed a suitable turnaround time
- Provides disposable ear tips and consumables

Is your organisation eligible?

Ask yourself these questions

- Is your organisation an Aboriginal Medical or Health Service?
- Does your organisation have a predominance of Indigenous clients?
- Does your organisation provide, or intend to provide, ear screenings?
- Does your organisation have staff trained, or being trained, in the use of ear assessment equipment?



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Aboriginal and Torres Strait Islander children experience significantly higher rates of ear disease and associated hearing loss than other Australian children. Experiencing ear disease within the first few years of life impedes a child's ability to listen, learn and talk, and can lead to hearing loss if left untreated. Hearing loss during these years of critical development can have life-long consequences.

Sonic is proud to be part of a program that provides tools to health services to enable them to detect ear disease early. Early detection can lead to early treatment and prevent avoidable hearing loss.

The Ear Equipment Assessment Program provides hearing assessment equipment to Aboriginal Health Services and other Health Services with a predominance of Indigenous clients, free of charge.

Contact us today to enquire about equipment for your service and help and avoidable hearing loss in Aboriginal and Torres Strait Islander children.

Australian Government
Department of Health

Equipment available through the Program

Amplivox Otovave Tympanometer 102

Handheld portable tympanometer used to test the condition of the middle ear and mobility of the eardrum. The Otovave 102 screening tympanometer with its automatic pass/refer function makes it easy for screening children.

Amplivox Otovave 202 H Tympanometer

The 202H features a comprehensive range of test functions including 220Hz and 1000Hz probe tone impedance measurements and a user programmable range of both ipsi and contra lateral reflex test measurements at 500Hz, 1kHz, 2kHz and 4kHz. Provides fast, objective middle ear measurements to assist with the identification of middle ear disorders in neonates, children and adults.

The GSI Curti (TEOAE)

This is a portable, battery operated diagnostic and screening instrument that measures Otoacoustic Emissions (a sound that is generated from within the inner ear) for the assessment of cochlear function in infants, children and adults with the advancement options for TEOAE (Transient Evoked Otoacoustic Emissions).

GSI 39 V5 Screening Tympanometer

Available in five different versions, the GSI 39 is a flexible screening device for tympanometry, acoustic reflex measurements (response to high level acoustic stimulation) and audiometry. With the addition of the 1kHz probe this allows tympanometry/reflex testing on babies under 6 months of age.

GSI 18 Screening Audiometer

Compact and lightweight the GSI 18 Audiometer with headphones and response button assesses a person's hearing levels and distinguishes sounds to help in the diagnosis and management of hearing loss.

Welch Allyn Macroview Otoscope

An Otoscope is an instrument that has a light and a set of lenses designed for visual examination into the ear and examine the ear to ensure that the path to the eardrum is clear and there is no perforation or disease of the middle ear.

Welch Allyn Digital Otoscope

Offers clear live and still images of the ear canal and tympanic membrane, allowing you to store digital images to patient records to track progression, explain and share images with family members and physicians.

If your Organisation is eligible



and/or you would like further information, please contact the Project Coordinator.

Sonic Equipment
629 Nudgee Road, Nundah QLD 4012
Freecall: 1800 639 263 Ph: (07) 3250 0369
Email: ansequipment@soniceq.com

Ear and Hearing Assessment Equipment Training

Does your health service need training in the use of the equipment we provide? Contact the EarTrain today to enquire about free training courses.

Contact: eartrain@tafe.nsw.edu.au
www.tafe.nsw.edu.au/eartrain


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PROGRAM BENEFITS

EarTrain participants have the option to enrol in, and complete, additional assessments towards the nationally accredited unit, HLTAUD002 Conduct Play Audiometry.

FOR MORE INFORMATION OR TO REGISTER

Please visit tafensw.edu.au/EARTRAIN



870 90003. *Terms and conditions may apply. Information is correct at the time of printing: November 2020. TAFENSW.EDU.AU/EARTRAIN



EARTRAIN PROGRAM

EarTrain is a free* online training program for primary health care professionals to identify and manage otitis media and other hearing conditions in Aboriginal and Torres Strait Islander communities.

The program is delivered across Australia by TAFE NSW and is funded by the Australian Government. EarTrain is a Closing the Gap initiative available until June 2022.



Aboriginal and Torres Strait Islander children have much higher rates of middle ear infection compared to other children. If left untreated, this can result in hearing loss.

PROGRAM ELIGIBILITY

If you are a primary health care professional or worker working with Aboriginal and Torres Strait Islander communities, you are eligible to participate in the EarTrain program. Participants can enrol in and complete the nationally accredited unit HLTAUD002 Conduct Play Audiometry* at no additional cost.

PRACTICAL SKILLS WORKSHOP

Learn the practical skills to assess and test your clients. These practical workshops are only recommended for primary care health professionals who are involved with the assessment and treatment of ear health.

Register for Eartrain today - tafensw.edu.au/EARTRAIN

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CLOSE THE GAP IN EAR HEALTH

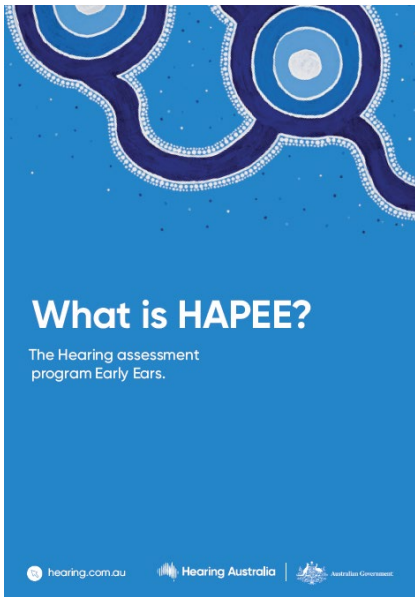
ENHANCE EAR HEALTH SERVICE DELIVERY TO INDIGENOUS AUSTRALIANS



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What is HAPEE?

The Hearing assessment program Early Ears.

hearing.com.au | Hearing Australia | Australian Government

Program overview

The Australian Federal Government is investing \$278 million in the Hearing Assessment Program – Early Ears (HAPEE) run by Hearing Australia.

The HAPEE prioritises Aboriginal and Torres Strait Islander children in the years before school and has a national focus across all Australia.

HAPEE engages with primary care clinics, early education providers, communities and families with children to:

- provide diagnostic hearing assessment and follow-up treatment;
- strengthen management of ear health in primary care; and
- increase community awareness about the importance of ear and hearing health.



Where will HAPEE happen?

HAPEE is now available across all Australia including remote, rural and metro communities. Hearing assessment services will be available in a variety of locations such as Aboriginal community-controlled health services (ACCHSs), government clinics, other mainstream primary care clinics and with interested early education providers.

What will the HAPEE provide?

1. **Initial Ear Health Assessment** - Primary health care professionals or Hearing Australia audiologists will undertake initial ear health assessments to identify eligible children who require a diagnostic hearing assessment.
2. **Diagnostic Hearing Assessment** - Hearing Australia audiologists will provide hearing assessments to children who have been identified to be at risk of hearing loss. Hearing Australia may discuss hearing aid options and will offer ongoing support.
3. **Follow-up Treatment** - Hearing Australia will report back to the primary care clinic if any further referral action is recommended. Other Australian Government programs will support timely access to follow-up treatment, e.g. ENTs, speech therapy and surgery.



How will HAPEE work?

Community Engagement

Aboriginal Community Engagement Officers will work to build meaningful and strong engagement at a local level by:

- working collaboratively with ACCHSs, primary health clinics, early education providers and other key stakeholders;
- supporting local services to develop hearing assessment clinics in partnership with Hearing Australia; and
- undertaking activities to raise community awareness of the importance of ear and hearing health.

They will assist with tailoring the HAPEE to the needs of individual communities and clinics.

Upskilling

Hearing Australia audiologists can provide primary care staff with upskilling during outreach visits. Hearing Australia will provide a Hearing Helpline for primary health care clinics to enable access to advice from audiologists if needed between outreach visits.

Expected Program Outcomes

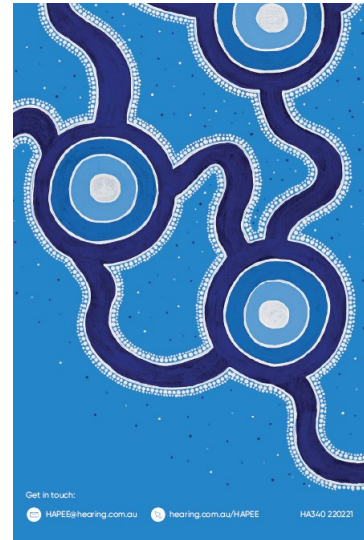
- A reduction in the long-term effects of ear disease through early rehabilitative hearing services and early referral for specialist treatment; and
- Increased capacity within primary health services to identify, manage and monitor ear health.



Children are particularly vulnerable to ear infections. Aboriginal and Torres Strait Islander children experience some of the highest levels of middle ear infection in the world, with rates almost 4 times those of non-indigenous Australian children^{1, 2}. Otitis media can often begin within weeks of birth, have repeated episodes, and can persist into adolescence. Hearing loss can lead to delayed speech and educational development.

For further information on the Hearing Assessment Program – Early Ears (HAPEE) please contact: HAPEE@hearing.com.au

1. Access Economics. The cost burden of otitis media in Australia (2008). Report prepared for GlaxoSmithKline, Perth.
2. World Health Organization. (2004). Chronic suppurative otitis media: burden of illness and management options. Geneva: World Health Organization. <https://apps.who.int/iris/handle/10665/42951>



Get in touch:
 HAPEE@hearing.com.au | hearing.com.au/HAPEE | HAZAO 220221

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Thank you!
Q & A

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